

 	<p>LGMA and GFOABC are pleased to offer:</p> <p>Procurement Webinar Series for Local Governments in BC</p> <p>October 18, November 1, 15 and 29, 2016 90 minute webinars (10 a.m.) Pricing structure available</p>
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- [October 18](#) Policy, Laws and Trade Agreements
- [November 1](#) Procurement Procedures and Models
- [November 15](#) Performance Measurement
- [November 29](#) The Nuances of Capital Project Procurement

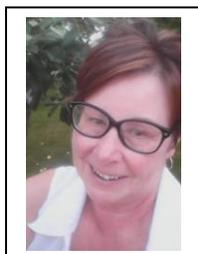
LGMA and GFOABC have partnered to provide support for senior administrators who are responsible for managing their local government’s procurement practices. In response to the recommendations for capital and operational procurement from the Auditor General for Local Government, a Procurement Toolkit, First Edition 2016, has been created to provide practical tools such as sample bylaws, policies, forms and procedures to assist local governments in their procurement practices. The Procurement Toolkit is available with the purchase of at least one of the four webinars.

The four webinar series on the technical requirements for leading-edge practices in procurement has been developed by procurement specialist, Ms. Cris Munro, SCMP, CPSM, CPM. The webinars will provide CAOs, CFOs, procurement officers and other local government staff with a solid understanding of the operational practices of procurement in British Columbia, including risks, laws, policy and trade agreements, procurement procedures and models and performance measures.

Take one webinar or all four 90 minute webinars of this series this fall.
Pricing structure options available and include the toolkit package.

	First Person	Second Person
One webinar	\$250	\$50
Two webinars	\$300	\$100
Three webinars	\$350	\$150
Four webinars	\$400	\$200

- Duration:** Each webinar is a 90 minute facilitated online discussion with Q&As
- Cost:** \$250 +GST base rate. See above pricing structure options.
- Registration:** [Register online](#) before October 14, 2016.



Ms. Cris Munro is the Principal Owner of CM2 Ventures. Cris holds professional designations SCMP (Canada) and C.P.M. and CPSM (North America) in Supply Chain Management.

Cris is an experienced professional with over 30 years supply chain management experience with a specialty in construction and professional services. Her experience has been gained in both the public and private sectors.

October 18, 2016

Policy, Laws and Trade Agreements

The objective of this webinar will be to understand the operational aspects of procurement, and its risks, together with moving your organization towards its goals. In addition to aligning with your local government's objectives, procurement must also fit within the broader public sector and legal objectives. We will cover only the basic elements. This webinar is the essential starting point for understanding the dynamic environment that procurement must work with in the public sector, and particularly local government.

This webinar will cover the following:

- Policies
- Commercial Contract Law
- Laws of Competitive Bidding
- Canadian Legislation: Competition Act
- Trade Agreements: NWPTA, AIT
- The mandate of procurement and aligning to local objectives

November 1, 2016

Procurement Procedures and Models

Regardless of the size or complexity of an organization, clear procurement policies and compliant practice will help ensure delivery of key business goals, objectives, and success. We will cover the basic elements needed in any local government procurement. Supporting the toolkit document, we will expand on those items in the toolkit and add particular situational issues. Time has been allowed for questions and answers on specifics from the participants.

This webinar will cover the following:

- Definition of Value for Money, Transparency
- Defining the requirements
- Purchase Goods, Services, Professional Services (non-construction)
- Shared Services Contracts
- Thresholds & Costs
- Timing
- Finding a Supplier
- Informal and Formal Processes; Communications during informal/formal processes; Public Openings
- Contracts
- Particular situations and issues

November 15, 2016

Performance Measurement and Contracting for Professional Services

Supplier performance measurement will allow local governments to take their procurement to a higher level. We will discuss how this action is designed to build better relationships with clear objectives between suppliers and local governments. Procurement performance will also be touched on, as it relates to measurement of Board/Council's objectives. In addition, we will discuss the need to attract Professional Consultants engaged for capital construction projects.

This webinar will cover the following:

- Measurement starts with Policy
- Supplier Performance
- Procurement Performance
- Role of Professional Consultants
- Value vs. Cost
- Limitation of Liability
- Field Reviews
- Constructability Reviews

November 29, 2016

The Nuances of Construction

Procurement for capital and construction projects is more complex than operational procurement. The risks are higher and projects usually attract higher visibility in the marketplace. In this webinar, we will discuss some of the different marketplace organizations, the types of capital projects, and how best to procure them.

This webinar will cover the following:

- Capital vs. Operations
- Types of Capital Projects – nomenclature
- The marketplace
- Planning
- Bid Documents
- Bid Process
- Contract Documents